

## Unaudited Results for the First Quarter Ended March 31, 2023

**UBA's grows Gross Earnings 47.5% YoY and PBT 38% YoY to N61.4bn**

Statement of Comprehensive Income	Q1 2023 N' Million	Q1 2022 N' Million	Change
Gross earnings	271,177	183,902	47.5%
Interest income	191,879	125,076	53.4%
Net-interest income	119,630	84,869	41.0%
Non-interest income	56,082	41,020	36.7%
Operating Income	175,712	125,889	39.6%
Operating expenses	107,307	77,642	38.2%
Profit before tax	61,373	44,484	38.0%
Profit after tax	53,589	41,496	49.1%
Basic EPS	1.47	1.14	29.5%
Statement of Financial Position	Q1 2023 N' Million	YE 2022 N' Million	Change
Total assets	11,360,779	10,857,571	4.6%
Net Loans	3,610,841	3,440,128	5.0%
Customer deposits	8,647,891	7,824,892	10.5%
Shareholders' funds	973,136	922,104	5.5%
NPL ratio	3.4%	3.1%	-9.7%
Profitability Metrics			
1) Cost-to-income ratio (CIR)*	61.1%	60.4%	-1.2%
2) Return on average equity (RoAE)	22.6%	19.7%	14.7%
3) Return on average asset (RoA)	1.9%	1.8%	9.9%
4) Cost-of-risk (CoR)*	0.78%	0.32%	143%
5) Cost-of-fund (CoF)*	3.0%	2.0%	-47.3%
6) Net interest margin (NIM)*	6.2%	5.1%	23.5%

\*Metrics based on Q1'2023 Vs Q1'2022

**Commenting on the result, UBA's Group Managing Director/ Chief Executive Officer, Mr. Oliver Alawuba said:**

"I am pleased to present UBA Group's results for the quarter ended 31 March 2023, which shows remarkable and sustainable improvement in key performance metrics over the period. The Group recorded strong double-digit growth in its top line, with gross earnings rising YoY by 47.5% to ₦271.2 billion in March 2023.

Despite the high inflationary and challenging global environment, the Group was able to leverage the uptick in interest rates and improved digital offerings, in growing funded and non-funded income. I am particularly excited at the 38% YoY growth in profit before tax, which has consequently improved returns to shareholders, with a 22.6% RoAE, compared to 19.7% recorded in March 2022.

We have continued to record improved gains in our customer acquisition and retention strategies across our countries of presence, evident in the 10.5% growth in customer deposits to ₦8.6 trillion from ₦7.8 trillion at the end of 2022FY. This has enabled the Group drive asset growth and interest income, with loans to customers at ₦3.6 trillion, representing a year-to-date (YTD) increase of 5%.

For 2023, we remain committed to improving the Group's performance as we strategically position our Groupwide operations to take advantage of emerging opportunities.

**Also speaking on the performance, Executive Director Finance and Risk, Ugo Nwaghodoh said:**

"The impressive performance of UBA Group in first quarter 2023 is hinged on its renewed focus on balance sheet efficiency and driving the growth of our transactional and digital banking offerings. We continued to record strong growth in both customer onboarding on our platforms as well as transaction count and volumes. We are continuously making necessary capital investments to sustain our best-in-class security architecture.

The Group is poised to achieve further double-digit growth in Total Assets this year, funded largely from customer deposits which already grew 10.5% in this first quarter. This is testament to the strength of our brand and customer confidence in it. Notwithstanding the competitive landscape and expected slowdown of the global economy this year, the Group remains resilient and commitment towards delivering value to all stakeholders."

<b>Condensed Consolidated Statements of Comprehensive Income</b>		
<b>For the three months ended 31 March</b>		
<i>In millions of Nigerian Naira</i>	Group	
	2023	2022
Interest income	191,879	125,076
Interest income on amortised cost and FVOCI securities	191,630	124,861
Interest income on FVTPL securities	249	215
Interest expense	(72,249)	(40,207)
<b>Net interest income</b>	<b>119,630</b>	<b>84,869</b>
Fees and commission income	52,193	42,103
Fees and commission expense	(23,216)	(17,806)
<b>Net fee and commission income</b>	<b>28,977</b>	<b>24,297</b>
Net trading and foreign exchange income	26,108	14,959
Other operating income	997	1,764
<b>Total non-interest income</b>	<b>56,082</b>	<b>41,020</b>
<b>Operating income</b>	<b>175,712</b>	<b>125,889</b>
Impairment charge for credit losses on Loans	(6,636)	(3,813)
Net impairment charge on other financial assets	(396)	(371)
<b>Net operating income after impairment loss on loans and receivables</b>	<b>168,680</b>	<b>121,705</b>
Employee benefit expenses	(31,264)	(25,579)
Depreciation and amortisation	(6,665)	(5,739)
Other operating expenses	(69,378)	(46,324)
<b>Total operating expenses</b>	<b>(107,307)</b>	<b>(77,642)</b>
Share of profit of equity-accounted investee	-	421
<b>Profit before income tax</b>	<b>61,373</b>	<b>44,484</b>
Taxation charge	(7,784)	(2,988)
<b>Profit for the period</b>	<b>53,589</b>	<b>41,496</b>
<b>Other comprehensive income</b>		
<b>Items that will be reclassified to income statement:</b>		
Exchange differences on translation of foreign operations	(1,827)	(22,776)
<b>Fair value changes on investments at fair value through other comprehensive income(FVOCI):</b>		
Net fair value (loss)/ gain during the period	(730)	2,226
	<b>(2,557)</b>	<b>(20,550)</b>
<b>Items that will not be reclassified to the income statement:</b>		
Fair value changes on equity investments at FVOCI	-	-
<b>Other comprehensive (loss) / income, net of tax</b>	<b>(2,557)</b>	<b>(20,550)</b>
<b>Total comprehensive income for the period</b>	<b>51,032</b>	<b>20,946</b>
<b>Profit attributable to:</b>		
Owners of Parent	50,416	38,933
Non-controlling interest	3,173	2,563
<b>Profit for the period</b>	<b>53,589</b>	<b>41,496</b>
<b>Total comprehensive income attributable to:</b>		
Owners of Parent	47,516	21,135
Non-controlling interest	3,516	(189)
<b>Total comprehensive income for the period</b>	<b>51,032</b>	<b>20,946</b>
<b>Basic and diluted earnings per share expressed in Naira</b>	<b>1.47</b>	<b>1.14</b>
<i>The accompanying notes are an integral part of these condensed consolidated financial statements.</i>		

The statement of financial position, statement of comprehensive income, statement of changes in equity, report of the independent auditor and specific disclosures are published in compliance with the requirements of S.27 of the Banks and Other Financial Institutions Act. The information disclosed have been extracted from the full financial statements of the bank and the group and cannot be expected to provide a full understanding of the financial performance, financial position and financing and investing activities of the bank and the group as the full financial statements. Copy of the full financial statements can be obtained from the Bank's website: [www.ubaarop.com/ir](http://www.ubaarop.com/ir).



<b>United Bank for Africa Plc</b>		
<b>Condensed Consolidated Statements of Financial Position</b>		
<b>As at</b>	<b>Group</b>	
	<b>Mar. 2023</b>	<b>Dec. 2022</b>
<i>In millions of Nigerian Naira</i>		
<b>ASSETS</b>		
Cash and bank balances	2,835,601	2,553,629
Financial assets at fair value through profit or loss	51,603	14,963
Assets under management	12,923	12,923
Derivative assets	39,830	39,830
Loans and advances to banks	309,655	303,249
Loans and advances to customers	3,301,186	3,136,879
Investment securities:		
- At fair value through other comprehensive income	2,378,351	2,193,253
- At amortised cost	1,769,828	1,987,438
Other assets	315,068	254,704
Property and equipment	197,076	208,039
Intangible assets	30,771	33,468
Deferred tax assets	23,294	23,603
	11,265,186	10,761,978
Non-Current Assets Held for Sale	95,593	95,593
<b>TOTAL ASSETS</b>	<b>11,360,779</b>	<b>10,857,571</b>
<b>LIABILITIES</b>		
Deposits from banks	878,872	1,170,238
Deposits from customers	8,647,891	7,824,893
Derivative liabilities	79	79
Other liabilities	317,428	383,283
Current income tax payable	8,073	20,281
Borrowings	532,108	535,735
Deferred tax liabilities	3,192	959
<b>TOTAL LIABILITIES</b>	<b>10,387,643</b>	<b>9,935,467</b>
<b>EQUITY</b>		
Share capital	17,100	17,100
Share premium	98,715	98,715
Retained earnings	479,949	429,533
Other reserves	339,049	341,949
<b>EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT</b>	<b>934,813</b>	<b>887,297</b>
Non-controlling interests	38,323	34,807
<b>TOTAL EQUITY</b>	<b>973,136</b>	<b>922,104</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>11,360,779</b>	<b>10,857,571</b>
<i>The accompanying notes are an integral part of these condensed consolidated financial statements.</i>		

The consolidated and separate financial statements were approved by the Board of Directors on April 13, 2023 and signed on its behalf by:



**Ugo A. Nwaghodoh**  
ED, Finance and Risk  
FRC/2012/ICAN/00000000272



**Oliver Alawuba**  
Group Managing Director/CEO  
FRC/2022/PRO/DIR/003/589226



**Tony O. Elumelu, CFR**  
Chairman, Board of Directors  
FRC/2013/CIBN/000000002590

## About UBA

United Bank for Africa Plc is a leading Pan-African financial institution, offering banking services to more than twenty-five (25) million customers, across 1,000 business offices and customer touch points in 20 African countries. With presence in New York, London, Paris and Dubai, UBA is connecting people and businesses across Africa through retail, commercial and corporate banking, innovative cross-border payments and remittances, trade finance and ancillary banking services.

### Editor's comment

#### Caution regarding forward-looking statements

From time to time, the Bank makes written and/or oral forward-looking statements in press releases and other communications. In addition, representatives of the Bank may make forward-looking statements to analysts, investors, the media and others. All such statements are intended to be forward looking statements. Forward looking statements include, but are not limited to, statements regarding the Bank's objectives and priorities for 2022 and beyond as well as strategies to achieve them, and the Bank's anticipated financial performance. Forward looking statements are typically identified by words such as "will", "should", "believe", "expect", "anticipate", "intend", "estimate", "may" and "could".

By their very nature, these statements require the Bank to make assumptions and are subject to inherent risks and uncertainties, general and specific. Especially in light of the uncertainty related to the financial, economic and regulatory environments, such risks and uncertainties – many of which are beyond the Bank's control and the effects of which are difficult to predict – may cause actual results to differ materially from the expectations expressed in the forward-looking statements. Risk factors that could cause such differences include: credit, market (including equity, commodity, foreign exchange, and interest rate), liquidity, operational, reputational, insurance, strategic, regulatory, legal, environmental, and other risks. All such factors should be considered carefully, as well as other uncertainties and potential events, and the inherent uncertainty of forward-looking statements, when making decisions with respect to the Bank and we caution readers not to place undue reliance on the Bank's forward-looking statements.

Any forward-looking statements contained in this press release represent the views of management, only as of the date hereof and are presented for the purpose of assisting the Bank's investors and analysts in understanding the Bank's financial position, objectives and priorities and anticipated financial performance as at and for the periods ended on the dates presented and may not be appropriate for other purposes. The Bank does not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time by or on its behalf, except as required under applicable securities legislation.

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